



## Partnership Travel Consulting, LLC

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### FOR IMMEDIATE RELEASE

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### Partnership Travel Consulting adds a Global Category Leader

*Industry veteran Tristan Hindley join PTC as Director, Global Business Development – EMEA.*

**CAPE CORAL, FL — January 18, 2021** — Partnership Travel Consulting, LLC (PTC), today announced the expansion of its global consulting team to include industry professionals with deep experience with Global Business Development as well as Meetings and Events.

PTC Founder & CEO Andrew Menkes said, "As we start 2022, I'm thrilled to add to our global management group Tristan whom I met working with a mutual client and of course, we've stayed in touch." "We have PTC consultants globally in the Americas, APAC and EMEA, and the role for Tristan is global in scope, allowing him to operate virtually with the support of PTC local resources in each major market," said Menkes.

Tristan is a well-established business travel professional, having worked in multiple regions, including Australia, Canada and the UK, over the last 20 years. He has worked with many of the leading TMC's in both National and Global Sales roles. These experiences have given him a detailed understanding of individual TMC's business models and structures. Tristan is a Chartered Institute of Procurement & Supply (CIPS) member and is currently studying the Level 4 Diploma.

"I am excited for this opportunity to work on the other side of the negotiation table with Andy and the PTC Global Team. I met Andy last year during an RFP project with a mutual client. I quickly realized why PTC is a market leader in the business travel consulting arena. I'm looking forward to assisting buyers in accelerating their projects with the PTC propriety tools and their wealth of benchmarking material."

#### About Partnership Travel Consulting

Partnership Travel Consulting (PTC) is a global travel management group with extensive experience in travel sourcing and T&E consultancy. PTC consultants are renowned leaders from various sectors of the business travel industry. Areas of expertise include: Duty of Care, Corporate Travel Department (CTD) certification, Supplier Negotiations, Technology, Data Consolidation, Business Process Reengineering, Strategic Meetings Management (SMM), Benchmarking, and integration of Expense Management Systems into corporate travel programs. PTC has provided consulting services to more than 30 of the Corporate Travel 100 as listed in *Business Travel News*. PTC's consultants span the globe covering Australia, Singapore, Hong Kong, India South Africa, France, Germany, United Kingdom, Canada, Brazil and the United States.

Founder and CEO Andrew W. Menkes is recognized as the first travel manager to create a CTD, accredited by the Airlines Reporting Corp., for his employer – Republic National Bank. In 2014, he was inducted into BTN Group's Business Travel Hall of Fame, the first corporate buyer to receive this recognition. PTC has provided consulting services to more than 30 of the Corporate Travel 100 as listed by Business Travel News.

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